

Gilly is an award winning speaker, a facilitator of change, leadership coach and writer with over twenty-five years of global experience in leadership development. For the last 20+ years she has specialised in working with leaders to achieve transformational change for themselves and their businesses.

Her clients are from many different industries both in New Zealand and internationally such as insurance, banking, manufacturing, telecommunications, pharmaceutical, government departments, supply chain, schools and others.

Gilly says: Effortless Leadership helps you lead from that cool, calm and creative place, whatever your circumstances. We often see other people leading effortlessly and easily, and we wonder if we can ever do that ourselves. The answer is, yes you can, if you understand how your mind truly works. Once you understand that, everything else becomes easy and simpler.

Understanding this new paradigm, and its implications, is ground breaking for leaders and their organisations at all levels.



## LEADING FROM INSIDE-OUT A NEW PARADIGM FOR EMERGING LEADERS WORKSHOP RETREAT IN AUCKLAND

We live in a VUCA world – one that is full of Volatility – Uncertainty – Complexity and Ambiguity. To be able to lead, coach and make the best quality decisions require today's leaders to be insightful, resilient, creative, innovative and highly productive regardless of circumstances. We often promote our brightest and most enthusiastic employees to positions that require them to take on more responsibility with little development in this area. Being a leader is about developing emotional intelligence (EQ). This programme is about leading from the inside-out.

The workshop is not about basic management or leadership skills; instead it's about understanding what underlies human nature and how you can access the qualities that enable effortless leadership. To grow staff, their leaders must first grow themselves. For anyone in a supervisory, team leader, new to managing people or an account management sales role, this workshop will have significant outcomes both professionally and personally.

#### Who Should Attend?

Emerging leaders in Production, Technical, R&D, Human Resources, Finance, IT, Marketing and Sales roles who are:

- Responsible for a team or
- Required to co-ordinate and influence others

#### We Will:

- Provide participants with a solid foundation to be an outstanding leader
- Clarify how leadership is a combination of managing and leading self, and others
- Help them discover the participants' confidence from within so they step-up and take more responsibility in their roles
- Assist them to realise the human potential in themselves and those they lead
- Introduce participants to what is a healthy high performance culture and how they can influence it
- Demonstrate the implications of "Leading from the Inside-Out" in all kinds of situations.

#### You Will

- Understand what underlies all human experience, regardless of background, age, culture, gender, intellect etc.
- Learn about the importance of Emotional Intelligence
- Be able to bring out the best in self, and others, regardless of any situation
  - Understand how the quality of a leader's thinking impacts upon relationships and performance
  - Learn about the Art of Listening and becoming a leader as a coach
- Learn about Collaborative relationships that build workplace creativity and innovation
- Eliminate stress, able to be calm under pressure and become more resilient

### A New Paradigm for Leadership

Does it work? This is cutting edge and proven. Clients who operate from this paradigmatic approach to leadership and change, have leapt ahead of their competitors. These include multinationals, medium and small sized privately-owned businesses, to government departments and schools. When leaders and their people have healthy states of mind they create a healthy high performance culture and it is lasting.



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#### **Comments From Clients:**

"This wasn't another management course. This was unique as I have applied this in work and home life. From this I have become a clearer listener and I now understand the shadow I cast. I highly recommend this programme." Supervisor, Plastics industry

"The Emerging leaders programme opened my eyes to the creative possibilities I have as I walk into every situation. It's a thrilling feeling to get real insights into how some of the basic assumptions I've had till now are flawed... and I keep having new insights which is great!" Sales Manager, Sydney, Australia

"This Programme has not only changed the culture and dynamics in my Branch quite dramatically and very noticeably, but it has also reduced my stress levels and helped in all other relationships in my life. By leading from the inside out, and being in the moment, I have seen not only the impact on me, but also others around me, and that is truly powerful." **Branch Manager, Insurance Industry** 

"Gilly's workshop for emerging leaders is different from the other workshops on leadership. The no-fix-agenda styled workshops distinguishes between a manager and a leader and goes to address the question of what makes a good leader. The Inside-out approach is useful not only in workplace but in personal life as well. After workshops, you're not left out without support, the follow-up one on one sessions, help you use the 'lens' in practical life and make you an inside-out-approach practitioner."

# IT Information Services, Local Government, Auckland

"I found Gilly to be very personable, approachable and extremely helpful in her guidance over the period following the workshop. Leadership can mean different things to different people and this course can help you clarify exactly what that means to you." Exports Account Manager, Australia The workshop is designed to be reflective, and insight-based. A safe enjoyable learning environment is the number one priority; however, everyone is invited to make the most of this opportunity and questions are encouraged. Rather than putting participants through uncomfortable training exercises, the emphasis is on the implications of this new paradigm for leaders. The structure of the workshop is very flexible to allow for indepth discussion. The insights people gain may sometimes be simple yet profound.

**Dates:** For 2018 dates, please see Registration Form.

**Times:** Day 1: 9:30am—4:30pm—Day 2: 8:30am—3:30pm

Venue: SORRENTO IN THE PARK 670 Manukau Road, Royal Oak ONE TREE HILL DOMAIN Auckland 1023 Tel: 09 625 1122

**Catering:** Lunch, morning and afternoon teas will be provided Please advise when registering if you have any dietary requirements



#### Investment:

Super Early Bird Fees: \$1,895 + GST Early Bird Fees: \$2,095 + GST Full Fees: \$2,895.00 + GST *Please complete the Registration Form and email to:* 

gilly@gillychater.com Registration Form to include:

Name, Company name, Email address and contact phone & mobile numbers

**Payment:** By Direct Credit to Sagacity Limited. See Registration Form for payment details.

**INVESTMENT INCLUDES:** Intake Call prior to workshop. Two Day Workshop, handout materials, morning and afternoon teas and lunches.

PLUS, 4 x 'one-on-one' coaching sessions via Zoom or similar.

Cancellations are non-refundable. Substitute participants are acceptable.

Places are limited so please register early. Payment in full secures a place

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